

18 November 2024



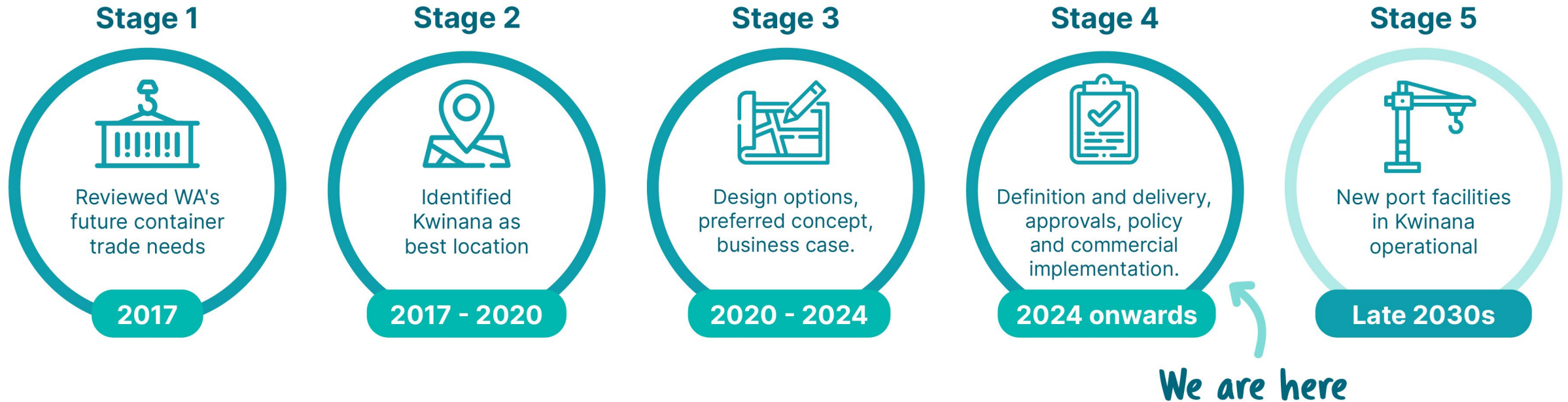
Westport Market Briefing

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Managing Director

18 November 2024

Please note, this webinar will be recorded and made available on www.westport.wa.gov.au and Westport's YouTube channel

Stages of Westport



Westport's goals

1.



Better trade outcomes for exporters, importers, and the economy

Efficient – operating costs for movement of containers across the network
Reliable – predictability and visibility of shipment movements
Resilient – capacity to better withstand, and recover efficiently from, disruptions
Scalable – capacity to expand or adapt to meet forecast trade and population growth
Flexible – ability to adapt to future market trends and operator innovation

2.



Local economic growth and jobs are created

Enabling growth of Western Trade Coast
Introduces new technology innovation
Leverages Western Australian technological innovation
High quality jobs and training are created

3.



Acceptable impact on the State's finances

Value for money
Attractive to private investment through commercial and environmental, social, and governance (ESG) opportunities
Minimised impact on utilities and businesses

4.



Plan, build and operate the most sustainable port in Australia

Cockburn Sound is protected
The container supply chain is carbon neutral
Infrastructure development and operations are sustainable

5.



Benefits to the community and Aboriginal peoples

Recreational values protected or enhanced
Aboriginal and non-Aboriginal heritage is protected and promoted
Aboriginal economic opportunities are delivered

6.



Safety for workers and the community

Safe interaction between freight network and the community
Safe port operations

Last week's announcement

Westport is moving into its final stage of planning.

Westport has received \$273 million in funding for 'definition' of the program, including ongoing land acquisition.



This announcement coincides with release of the **Westport Business Case Summary**.



Read now

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The preferred design

- New port facilities in Kwinana.
- A new shipping channel to accommodate larger container ships.
- Road upgrades along Anketell Road, Kwinana Freeway, and Roe Highway.
- Upgrades to the existing freight rail network between Kwinana and Cockburn.

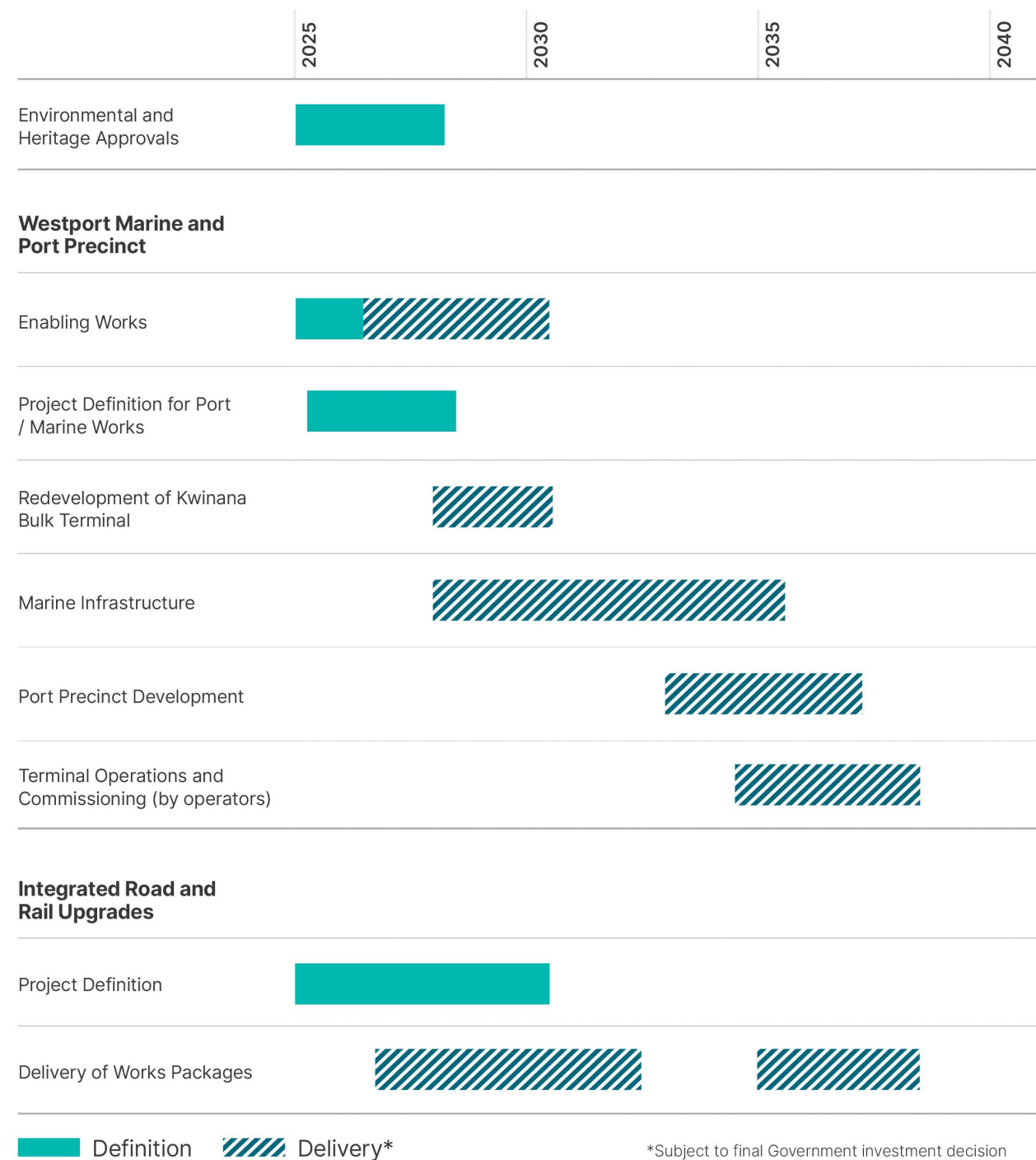


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Indicative schedule

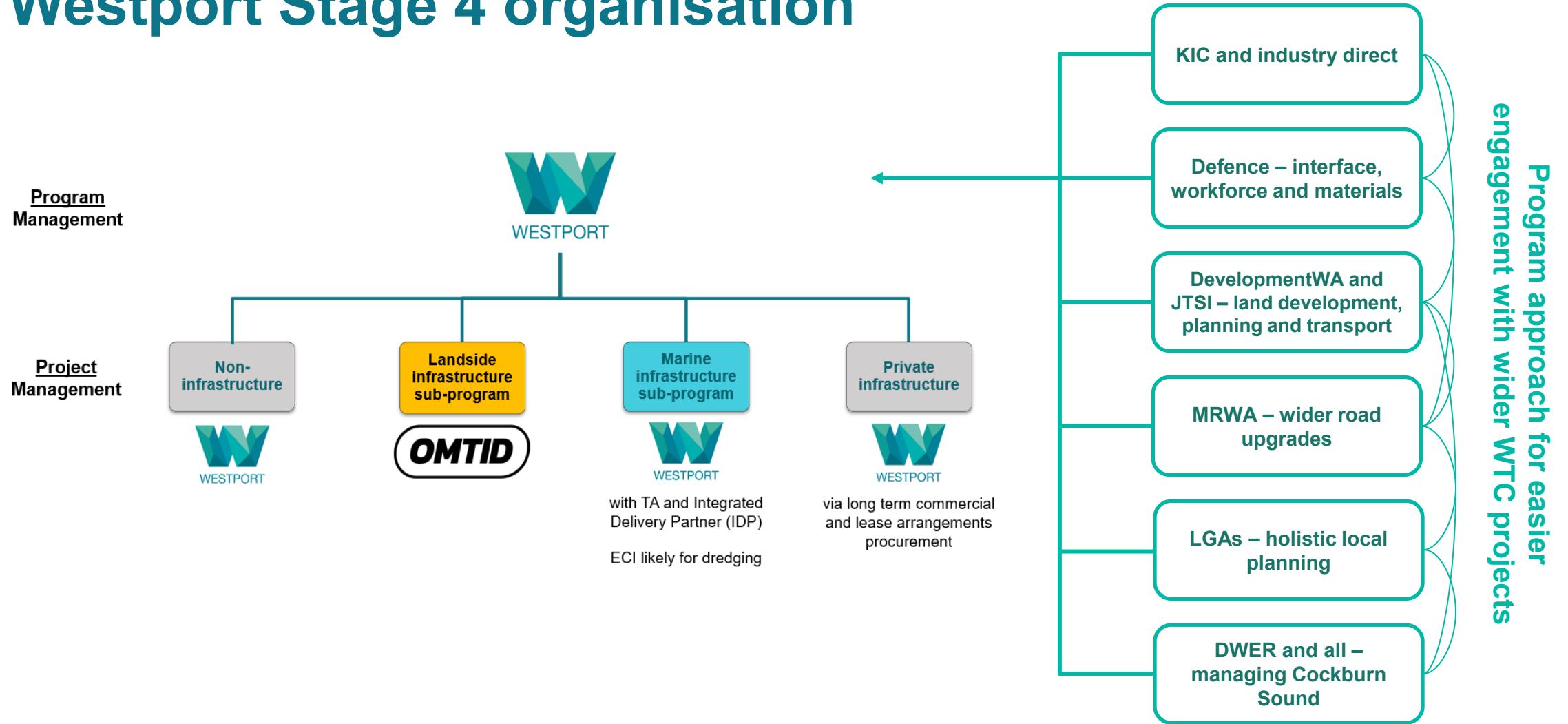
Westport is moving into its final stage of planning.

This involves developing detailed plans for the marine and port infrastructure along with the enabling road and rail infrastructure, to support future construction and final decisions.



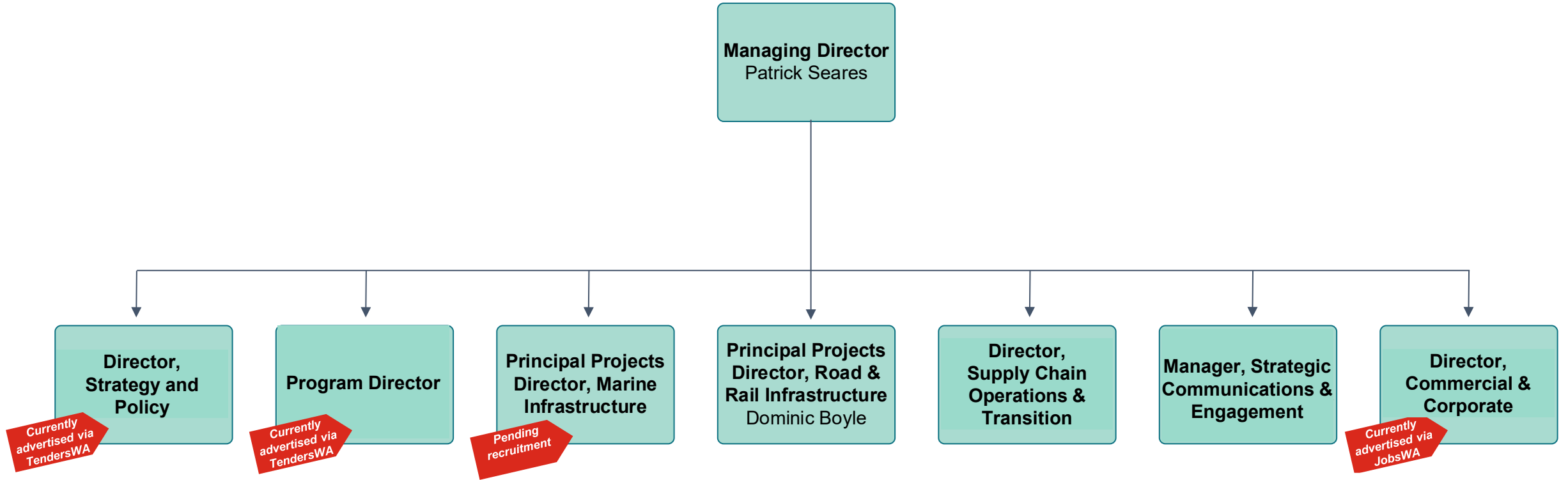
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Westport Stage 4 organisation



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Westport – the Client



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Landside Procurement

Road projects:

- Anketell Road Upgrading
- Kwinana Freeway widening / Smart Freeways
- Roe Highway Widening

Consultancy Contract Awarded for Project Development & Definition (Roe Optional)

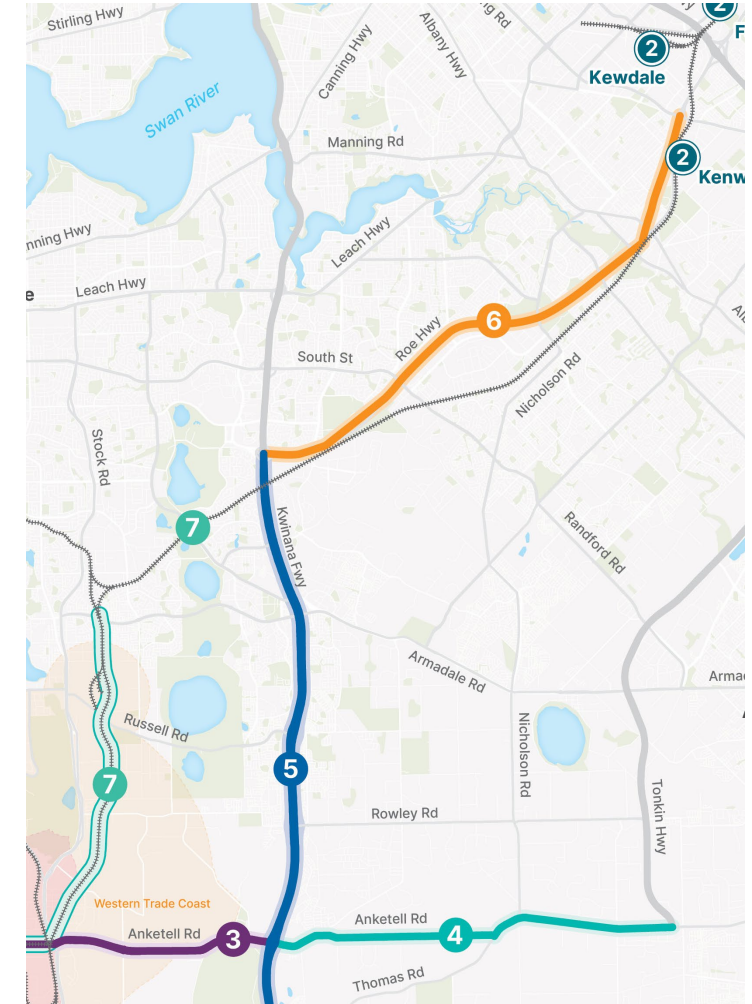
Rail projects:

- North Lake Road LXR
- Cockburn-Kwinana Rail duplication and LXRs

Procurement planning for Rail Project Development & Definition - early 2025

Delivery Contracts:

- Subject to allocation of delivery funding
- Kwinana Freeway / Anketell Road Packages likely first to come to market.



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Marine Procurement

Marine and port infrastructure, KBT, port precinct

- ✓ Late-2024: Geophysical and other site survey underway
- ❑ JAN 2025: Geotechnical survey contract award planned
- ❑ Q1 2025: Marine and Ports Technical Advisor package released to market
- ❑ LATE-2025: Integrated Delivery Partner Procurement
- ❑ Capital works to follow quickly subject to Government FID – KBT being the priority
- ❑ Procurement of operators not imminent (in time for them to design, order and construct topsides and operations)



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Engagement of Technical Advisor

Contract summary

- Seeking a collaborative and integrated design partner to deliver a full suite of marine and port related expertise
- Incentivised KRAs (likely to cover key personnel, environmental and sustainability outcomes, time, cost, quality, and training)
- Potentially a staged long-term contract (10 years +) - definition support > procurement support > client support in D&C problem solving
- Envisaged one TA, but with options at Westport's election to award full or partial scope of services

Scope of services

- Reviewing Business Case concept designs and assumptions
- Modelling port options and reviewing updated and potentially extended trade and vessel forecasts
- Value engineering; including evaluation of design options and optimisation of port layouts
- Design development to support Project Definition Plan/Project Proposal Report and environmental approval documentation
- Technical support to develop cost estimates
- Providing inputs into RFT documentation for ECI, design and construction or construct only packages
- Operational support including Stevedore terminal design reviews and transition of operations to Kwinana

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Non-infrastructure procurement

Other

- ✓ Late 2024: Urban Landscape & Design Framework contract awarded
- ❑ From 2025: smaller specialised project procurements:
 - System design and performance modelling, specific technology and policy optioning
 - Support for program materials innovation, productivity, materials and logistics supply chains, etc
 - Bespoke commercial support for IDP procurement, stevedore/operator procurement, fees/charges planning
 - Corporate systems updates and review, future PgMO



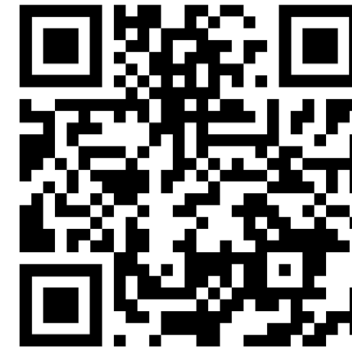
Next steps

Westport's market engagement approach

- Westport will advertise opportunities via the Tenders WA website.
- Each individual process will have its own briefing.

Any questions?

- Please post any questions about today's briefing in the chat.
- You can also contact us directly via enquiries@westport.wa.gov.au



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